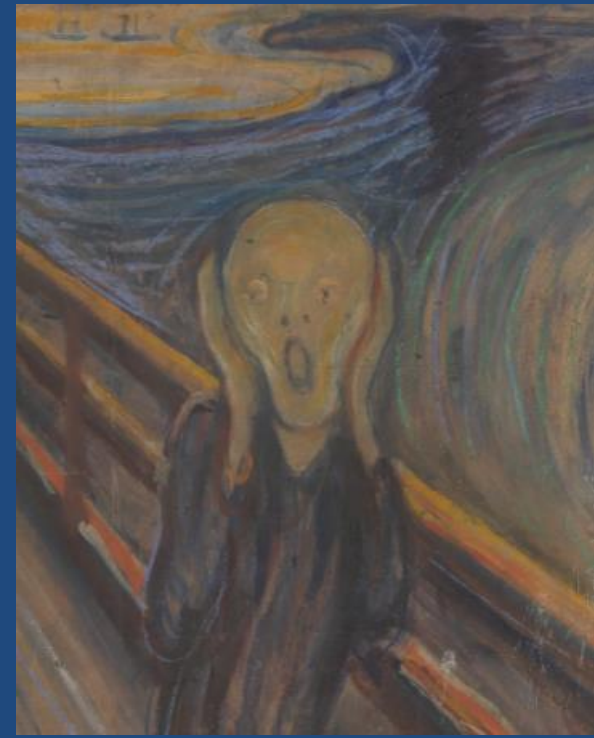


Is Your Capital Program Keeping You Awake At Night?



Capital Program - Strategic Advisory Services

Spring 2019



Our Value Proposition

What we offer:

- “Best in-Class” aviation industry experience and expertise
- Hands-on approach, with the ability to provide independent advice and direction, with a clear focus on value addition
- Significant experience in bringing Stakeholders together around major aviation projects, and rationalising differing interests
- Providing comfort from cradle-to-grave on major aviation projects

‘Tailored to Client Needs’

Our Corporate Philosophy

Vision

based on experience, innovation and commitment

Commitment

to provide sound independent advice

Partnership

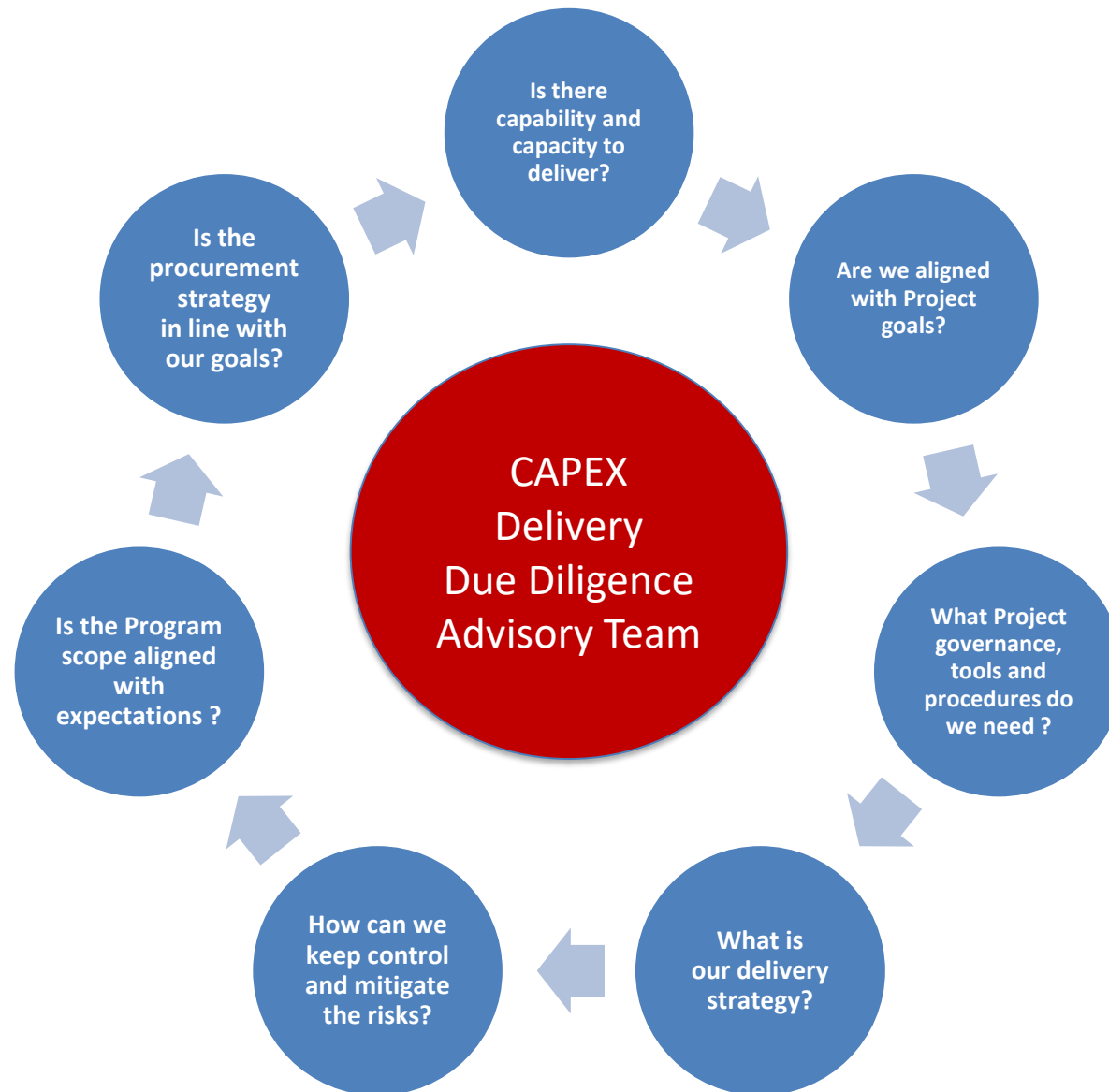
approach offering collaborative solutions

Integrity

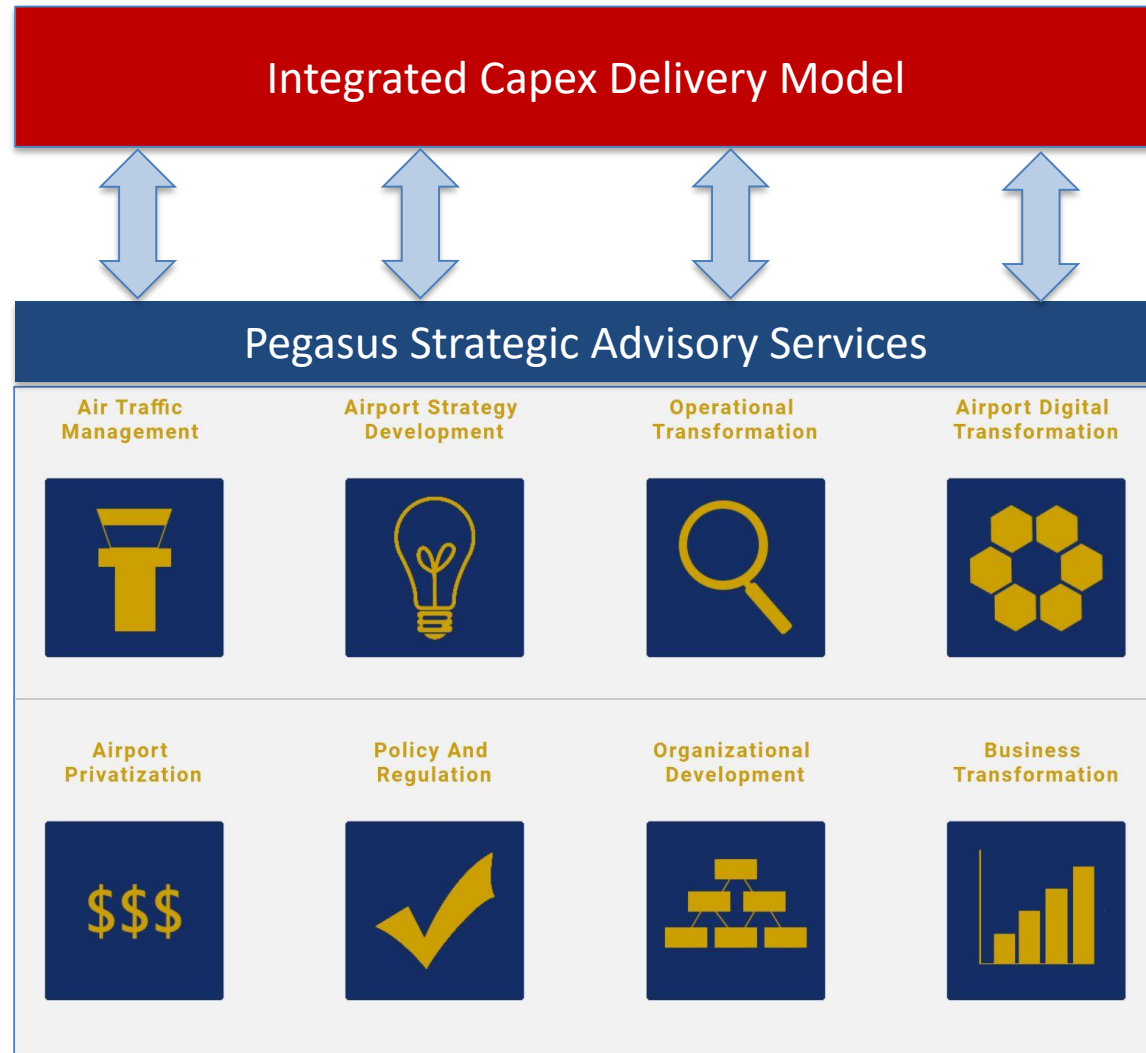
above all other values

‘Have-done-it - Hands-on Support’

Independent advice addressing critical CAPEX delivery issues



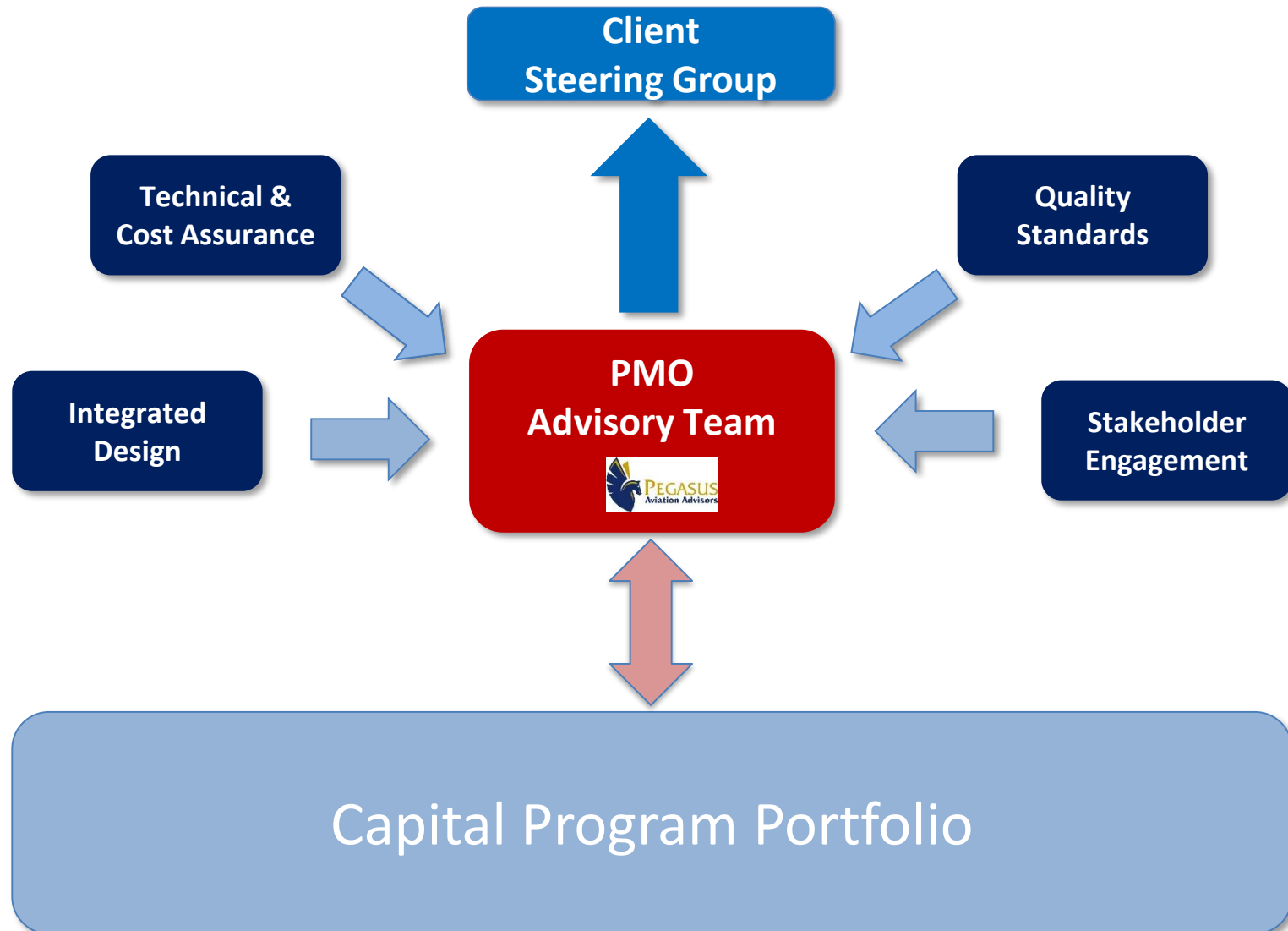
We focus on Owner control of the Capital Program



Successful Governance Framework

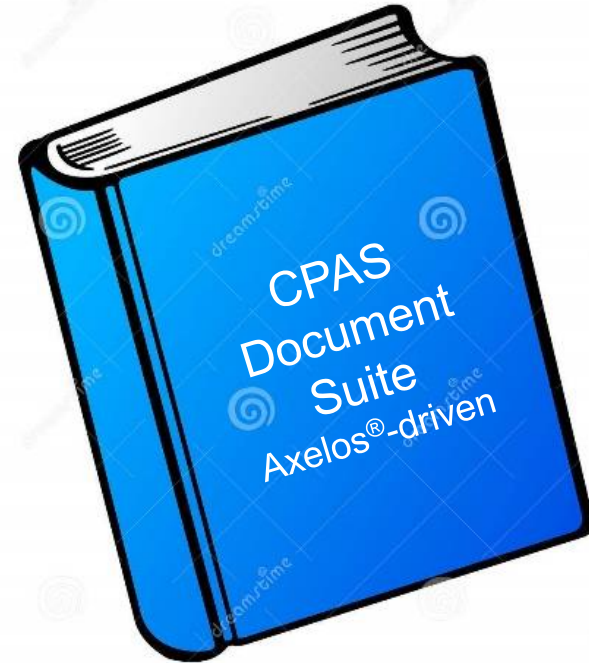


Program Management Office (PMO) Governance Principles



Bespoke Documentation Suite

- ✓ Due diligence framework
- ✓ Governance @work
- ✓ Delegation of Authorities
- ✓ PMO White Book
- ✓ PM Tools & Methods
- ✓ Axelos Management of Risk
- ✓ Value for Money Procurement



EASY Tailoring

Experience Profile - illustrative



Capital Program Delivery Team Members



Jim Robinson
**Airport Program Delivery
Strategy**

Jim is based in France and has more than 25 years of experience in the strategic planning and development of air transport Projects.

Most of his experience has been in international airport development including: strategic planning, airport master planning, investment risk analysis and mitigation, land use policy planning, and benefit-cost studies for major capital improvement Programs. In addition, Jim leads NexTerm, a digital technology initiative focused on transforming the air travel experience.

Serving as Pegasus Aviation Advisors' Managing Director, Jim provides overall direction and strategy for Pegasus Aviation Advisors.

Prior to this, he served as Head of Strategic Planning at Dubai Airports and Head of Airport Planning for Abu Dhabi International Airport.



Graham Bland
**Airport Program Delivery
Governance and Program**

Graham, based in UK, has spent over 30 years in various CXO levels of Program Consulting. He has operated at a senior level in a number of Blue Chip companies and is expert in dealing with the competing stakeholders in major Projects, and ensuring performance delivery.

His aviation experience includes managing the US\$6 billion Abu Dhabi Airport Company (ADAC) expansion program as the CDO, leading Project Management initiatives at Singapore's Changi Airport and at Dublin Airport Authority (DAA) on their €3 billion expansion program.

He attended the University of Stirling where he received a First Class Honor's Degree in Engineering, as well as holding an MBA and DBA in Construction Management from Manchester Business School.

Graham has a long and successful track record in Program Management, creating new solutions, delivering developed solutions and creating organizations to deliver outcomes to clients across various complex businesses and industries, involving large scale mega-Programs.

Capital Program Delivery Team Members



Yann Le Page
Airport Program Delivery
Design and Construction

Yann, based in Barcelona, has over 25 years of experience in the planning and development of air transport Projects. The majority of his experience has been in international airport development, including strategic planning, airport master planning, investment risk analysis and mitigation, land use and environmental policy planning, and benefit-cost studies for major capital improvement Programs.

Yann was previously with Aéroports de Paris Ingénierie (ADPI), as Vice-President for the Gulf Countries and Project Director on a significant number of major aviation Projects including those for Airlines or Airbus facilities..

Recently, Yann was based three years in Istanbul as the Airside Design Director for the new Istanbul Grand Airport (IGA).

He has worked in over 20 countries and his focus is on sustainable Project delivery solutions that hold promise of revolutionizing the airport passenger experience.



Didier Jacques
Airport Program Delivery
Strategy and Organization

Didier has more than 30 years of experience of executive positions, including proactive PMO (Project Management Office), Project Management, general management from strategy to execution.

His expertise covers planning/ scheduling, progress monitoring and reporting, cost management, stakeholder alignment and organizational aspects, financial options, risk mitigation, procurement selection and contract management, all leading to convergence towards the objective and against deadlines.

In the Arabic Gulf for eleven years, he delivered major assignments in the fields of transport, energy, infrastructure, engineering and public services with significant knowledge transfers, including in CAPEX improvement programs. Amongst others, he engaged with the Dubai Airport Authority and reviewed the Masterplan of the Abu Dhabi Airport new Terminal.

Capital Program Delivery Team Members



Jan Jansen
Airport Program Delivery
Airport Operations and Digital

Jan, based in France, has 35 years of airline and airport experience. He has worked at senior management level at KLM, Ogden Aviation for the privatization and ORAT of JFK Terminal 4 (1.2 billion U\$ in construction). In addition, he served at Schiphol Airport as Senior Vice-President Operations.

At Schiphol he was responsible for the management of all of Operations (44 million passengers, 420,000 movements annually, 4th largest airport in Europe, 10th worldwide) ranging from parking, terminal operations, baggage systems, security, facility management, airside operations to construction. Jan has extensive experience in the Middle East advising airlines and airports on airport operations, facilitation and development.



Mark Ahasic
Airport Program Delivery
Airlines Operations Planning

Mark, based in the U.S., has 25 years of experience in airline and airport management, planning, operations and passenger experience. He has held both management and consulting roles, including Director of Operational Planning and Manager of Corporate Planning at JetBlue, Associate and Senior Airport Planner at Arup, and Senior Manager of Airport Services at ICF SH&E.

Mark has completed consulting and management projects throughout the U.S. and other continents with emphasis on the N.Y. and New Jersey aviation market. Specialties include aviation strategic planning, airport privatization, operational improvement, operational readiness, airport planning, and enhancement of the passenger experience. Mark has recently undertaken “hub enhancement” and airport planning assignments for EI in Dublin and AF in Paris - CDG.

Hope is not a strategy

Contact us:

Jim Robinson – Managing Director

jim@pegasusaa.com

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